

FILM SALES and DISTRIBUTION EXECUTIVE

Remuneration: Fixed salary based on sales performance

Benefits: Opportunity for Full or Part-Time employment, experience and knowledge on the international film industry

Working location: From home

Duration: Unlimited

Lightdox is a Swiss-based international sales and distribution agency representing powerful documentary storytelling. We are passionate about high-quality author-driven documentaries with distinctive cinematic language and emotional impact. We tend to each film and partner with an individual approach and support filmmakers every step of the way, through festival, theatrical and non-theatrical distribution, marketing and outreach campaigns.

Our portfolio shines with note-worthy documentaries such as PARIS CALLIGRAMMES by Ulrike Ottinger (The Berlinale Camera Award 2020), THE WITCHES OF THE ORIENT by Julien Faraut (IFFR 2021), ARICA by Lars Edman & William Johansson Kalén (IDFA 2020), IL MIO CORPO by Michele Pennetta (ACID Cannes 2020), and LITTLE PALESTINE, DIARY OF A SIEGE by Abdallah Al-Khatib (ACID Cannes 2021).

In order to accompany us in our development, we are looking for a motivated person to join our team and help us with the following tasks:

- manage sales to broadcasters, distributors, VOD platforms and educational partners
- manage relationships with Festivals, festivals' submissions
- represent the company at film markets and events
- participate in the acquisitions process
- collaborate with the PR & Marketing team to promote the films in the managed territories

Skills:

- Excellent copywriting skills in English, French and/or German are required
- Strong interest in the field of documentary cinema
- Very strong copywriting skills
- Creative thinker and resourceful problem solver
- Strong skills in MS Office
- Ability to multitask - must be able to juggle multiple projects
- Strong organization skills
- Excellent team player
- Excellent attention to detail

Experience:

- this position does not require prior work experience as a film sales executive, but a knowledge of the film industry and/or documentary sector, in particular, would be an advantage

- experience in sales, marketing, film festivals or events is an asset

Procedure:

- Please send your CV and Motivation letter talking about your interest in the documentary field and/or passion at hello@lightdox.com

Deadline: 20 October 2021